

**HAZMED, Inc.**  
**Commercial Price List (effective July 1, 2008)**

Labor Categories	Commercial Rate (Hourly)	
	Ordering Activity	Contractor Site
Administrative Assistant I	\$34.68	\$43.93
Administrative Assistant II	\$38.15	\$47.40
Administrative Assistant III	\$43.93	\$55.49
Analyst I	\$84.39	\$106.35
Analyst II	\$87.86	\$110.98
Analyst III	\$91.33	\$115.60
Analyst IV	\$94.79	\$119.07
Analyst V	\$99.42	\$123.69
Analyst VI	\$102.89	\$129.47
Business Process Reengineering Specialist II	\$62.42	\$77.45
Business Process Reengineering Specialist III	\$85.55	\$107.51
Business Process Reengineering Specialist IV	\$112.13	\$139.88
Computer Programmer I	\$48.55	\$60.11
Computer Programmer II	\$62.42	\$77.45
Computer Programmer III	\$83.23	\$104.04
Computer Programmer IV	\$97.11	\$121.38
Computer Programmer V	\$109.82	\$137.57
Construction Rep I	\$73.99	\$92.48
Construction Rep II	\$87.86	\$110.98
Construction Rep III	\$100.57	\$126.01
Consultant I	\$100.57	\$127.16
Consultant II	\$109.82	\$137.57
Consultant III	\$129.47	\$161.84
Consultant IV	\$172.25	\$216.18
Documentation Preparation Specialist	\$35.84	\$45.08
Engineer I	\$41.62	\$52.02
Engineer II	\$83.23	\$104.04
Engineer III	\$105.20	\$130.63
Engineer IV	\$116.76	\$146.81
Engineer Technician I	\$41.62	\$53.18
Engineer Technician II	\$53.18	\$67.05
Engineer Technician III	\$64.74	\$80.92
Engineer Technician IV	\$77.45	\$98.26
Engineer Technician V	\$84.39	\$106.35
Engineer Technician VI	\$87.86	\$110.98
Environmental Specialist I	\$56.64	\$70.52
Environmental Specialist II	\$69.36	\$86.70
Environmental Specialist III	\$84.39	\$106.35
Environmental Specialist IV	\$94.79	\$119.07
Environmental Specialist V	\$135.25	\$168.78
Environmental Specialist VI	\$157.22	\$197.68
Environmental Technician I	\$41.62	\$53.18
Environmental Technician II	\$53.18	\$67.05
Environmental Technician III	\$64.74	\$80.92
Environmental Technician IV	\$70.52	\$89.01
Environmental Technician V	\$84.39	\$106.35
Environmental Technician VI	\$87.86	\$110.98

**Labor Categories****Commercial Rate (Hourly)**  
**Ordering Activity      Contractor Site**

Executive Management Consultant	\$137.57	\$172.25
Graphic Designer I	\$33.52	\$41.62
Graphic Designer II	\$54.33	\$67.05
Information Systems Engineer I	\$64.74	\$80.92
Information Systems Engineer II	\$75.14	\$93.64
Information Systems Engineer III	\$83.23	\$104.04
Information Systems Engineer IV	\$106.35	\$132.94
Logistician I	\$62.42	\$77.45
Logistician II	\$90.17	\$112.13
Logistician III	\$123.69	\$154.91
Management Consultant I	\$35.84	\$45.08
Management Consultant II	\$43.93	\$54.33
Management Consultant III	\$61.27	\$76.30
Management Consultant IV	\$68.21	\$85.55
Management Consultant V	\$84.39	\$106.35
Material Control Specialist	\$69.36	\$86.70
Microsoft Certified Product Specialist	\$102.89	\$129.47
Microsoft Certified System Engineer	\$123.69	\$154.91
Network Installation Technician II	\$55.49	\$69.36
Network Installation Technician III	\$71.67	\$90.17
Principal Engineer I	\$161.84	\$203.46
Principal Engineer II	\$183.81	\$231.20
Principal Management Consultant I	\$104.04	\$129.47
Principal Management Consultant II	\$124.85	\$156.06
Program Manager	\$136.41	\$169.93
Project Manager	\$117.91	\$147.97
Quality Assurance Analyst I	\$57.80	\$72.83
Quality Assurance Analyst II	\$76.30	\$95.95
Quality Assurance Analyst III	\$79.77	\$99.42
Quality Assurance Manager	\$101.73	\$127.16
Scientist I	\$54.33	\$69.36
Scientist II	\$65.89	\$82.08
Scientist III	\$79.77	\$100.57
Scientist IV	\$93.64	\$117.91
Scientist V	\$120.23	\$151.44
Scientist VI	\$138.72	\$174.56
Senior Executive Management Consultant	\$180.34	\$226.58
Senior Organizational Facilitator	\$150.28	\$188.43
Senior Organizational Trainer	\$164.15	\$204.62
Software Engineer II	\$83.23	\$104.04
Software Engineer III	\$104.04	\$129.47
Subject Matter Expert I	\$139.88	\$175.71
Subject Matter Expert II	\$156.06	\$194.21
Subject Matter Expert III	\$172.25	\$216.18
Subject Matter Expert IV	\$234.67	\$294.78
Supervisory Construction Manager	\$124.85	\$157.22
Supervisory Construction Rep	\$114.45	\$143.35
Systems Administrator I	\$58.96	\$72.83
Systems Administrator II	\$77.45	\$97.11
Systems Administrator III	\$102.89	\$129.47
Systems Analyst I	\$48.55	\$60.11

**Labor Categories**

	<b>Commercial Rate (Hourly)</b>	
	<b>Ordering Activity</b>	<b>Contractor Site</b>
Systems Analyst II	\$64.74	\$80.92
Systems Analyst III	\$83.23	\$104.04
Systems Analyst IV	\$102.89	\$129.47
Technical Writer/ Editor I	\$52.02	\$65.89
Technical Writer/ Editor II	\$62.42	\$77.45
Training Specialist I	\$61.27	\$76.30
Training Specialist II	\$71.67	\$90.17
Training Specialist III	\$101.73	\$127.16

**MOBIS Training Courses****Commercial**

Team Development	\$8,727.60
Active Listening Techniques	\$4,363.80
Conflict Resolution	\$8,727.60
Effective Meeting Management	\$4,363.80
Myers-Briggs Type Indicator	\$8,727.60
Introduction to Project Management	\$17,455.20
Supervisory Skill for the New Manager	\$17,455.20

**MOBIS - Course Workbooks & Training Materials****Commercial**

Team Development	\$25.98
Active Listening Techniques	\$25.98
Conflict Resolution	\$25.98
Effective Meeting Management	\$25.98
Myers-Briggs Type Indicator	\$25.98
Introduction to Project Management	\$51.95
Supervisory Skill for the New Manager	\$51.95

**MOBIS - Other Support Products****Commercial**

33 mm Slide	\$12.47
Audio Cassette Tape	\$10.39
Videotape	\$20.78
Overhead Transparency	\$10.39
CD ROM	\$4.16
Poster Board Display	\$72.73
Exhibit Booth Model	\$72.73
Diskette 3.5"	\$2.08
Diskette, Mailers	\$0.52
Postage	\$0.37
Paper Copying, Black & White	\$0.10
Paper Copying, Color	\$5.20